



Town of Marshfield Economic Development Plan

Community Workshop

August 17th, 2022

Image: marinas.com

Town of Marshfield

Economic Development Plan

Community Workshop

Agenda

- 1. Introduction
- 2. Overview Presentation
- 3. Economic Development Opportunities and Constraints
- 4. Defining an Economic Development Vision
- 5. Defining Economic Development Goals
- 6. Other Questions and Feedback



Introduction

Community Workshop

August 17th, 2022

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Community Workshop

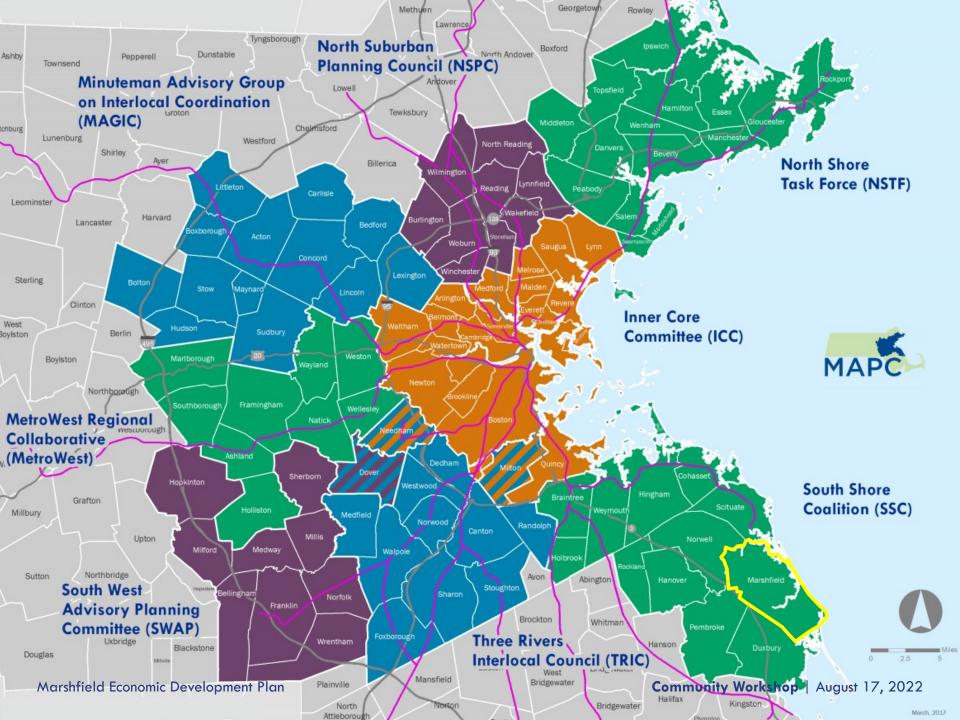
Welcome!

Greg Guimond, Marshfield Town Planner

Karen Horne, Marshfield Assistant Town Planner

Planning Board

- Michael Biviano Jr. Chairman
- Katharine O'Donnell Vice Chairman
- Fred Monaco Clerk
- Kevin Cantwell Member
- Nik Pappastratis Member
- Scott DeCastro Associate Member



Economic Development Plan – Study Introduction

Develop an Economic Development Plan with analysis and recommendations that will support:

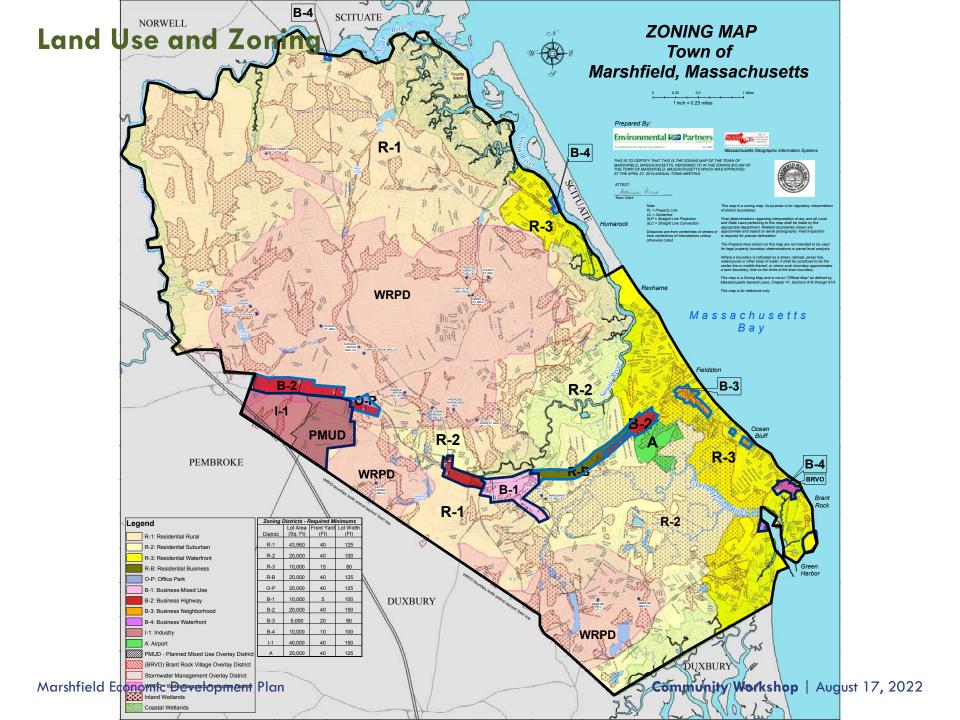
- 1. Economic activity
- 2. Commercial tax base
- 3. Commercial and residential uses in the Town

Provide goals and actions to facilitate economic investment in the town

Economic Development Plan – Study Introduction

The Economic Development Plan will focus on several focus areas of economic activity, including:

- 1. Downtown (B-1, Business-mixed use zoning district)
- 2. West of downtown (B-2, Business highway zoning district)
- 3. Industrial parks (I-1, Industry and PMUD, Planning mixed use overlay zoning districts)
- 4. Brant Rock Village and Green Harbor Marina (B-4, Business waterfront zoning district)
- 5. Town Pier and Blackman's Point (R-3, Residential zoning district)



Land Use and Zoning

Zoning Districts

Zoning District	Class	Short Name
Base Districts		
Residential - Rural	Residential	R-1
Residential - Suburban	Residential	R-2
Residential - Waterfront	Residential	R-3
Residential Business	Business	RB
Business – Mixed-Use	Business	B-1
Business - Highway	Business	B-2
Business - Neighborhood	Business	B-3
Business - Waterfront	Business	B-4
Office Park	Business	OP
Industrial	Industrial	I-1
Airport	Industrial	A



Economic Development Plan – Study Introduction

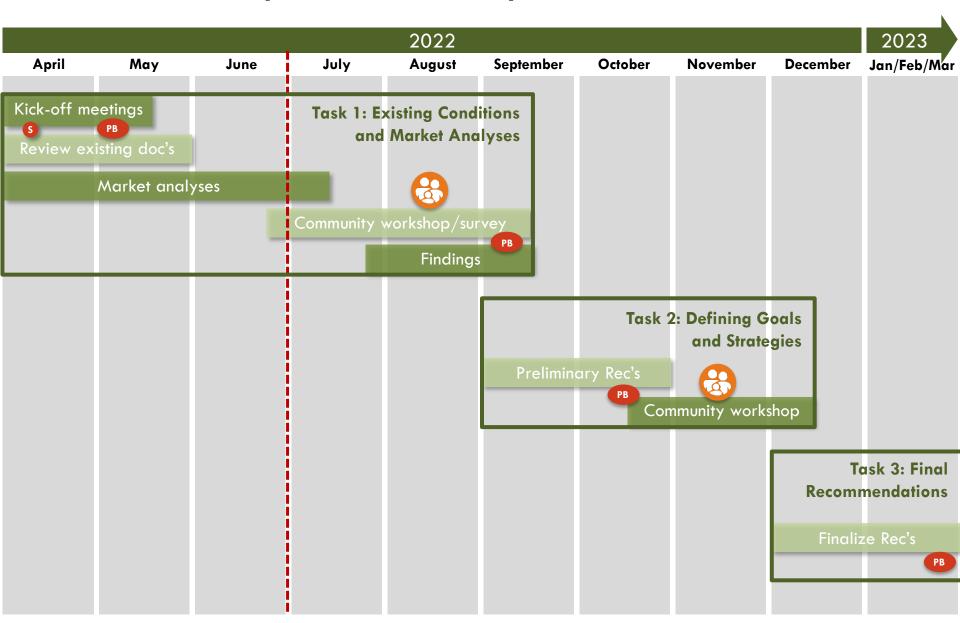
Work Plan

Task 1: Existing Conditions and Market Analyses

Task 2: Defining Goals and Strategies

Task 3: Final Recommendations

Economic Development Plan - Study Timeline



Marshfield Economic Development Plan

Previous Studies and Plans

- Rapid Recovery Plan, Marshfield (Brant Rock), 2021, DHCD ●
- Rapid Recovery Plan Appendices, Marshfield (Brant Rock), 2021, DHCD
- Brant Rock Phase I Baseline Data Local Rapid Recovery Plan, 2021, DHCD
- Multi-Hazard Mitigation Plan Annual Evaluation, Town of Marshfield, 2020, Town of Marshfield PPI/CRS and LHMPC
 Committee
- Long-term Coastal Resiliency Plan, Public Workshop, 2021
- Library Square Vision Plan, Marshfield MA, 2021, DHCD, Harriman, Innes Associates
- Single Environmental Impact Report Proposed Beach and Dune Nourishment for the Towns of Marshfield and Duxbury, 2021, Executive Office of Energy and Environmental Affairs
- Town of Marshfield Community Resilience Workshop
 Summary of Findings, 2020, Woods Hole Group
- Annual Water Quality Report 2020, 2020, Marshfield DPW,
 Water Division
- Annual Report of the Town Officers for 2020, 2020, Town of Marshfield
- Fiscal Year 2021 Town Administrator Operational Budget,
 April Town Meeting 2020, 2020, Town of Marshfield
- Comprehensive Economic Development Strategy 2020-2025, 2020, Metropolitan Area Planning Council, Economic Development Team

- **Town of Marshfield Housing Production Plan**, 2019, Marshfield Housing Partnership
- Town of Marshfield Comprehensive Annual Financial Report, 2018-2019, The Fiscal Team Town of Marshfield
- Marshfield Multi-Hazard Mitigation Plan, 2018, Woods Hole Group
- Certificate of the Secretary of Energy and Environmental Affairs on the Notice of Project Change, 2018, Executive Office of Energy and Environmental Affairs
- Hurricane and Coastal Storm Damage Reduction Report, Feasibility Report and Environmental Assessment, Brant Rock and Fieldston Areas, Marshfield, 2016, US Army Corps of Engineers New England District
- Town of Marshfield Master Plan, 2015, prepared by VHB
- Zoning Map, Town of Marshfield, Town of Marshfield, 2015
- Town of Marshfield Housing Production Plan, 2014,
 Marshfield Housing Partnerships
 - Economic Development Self-Assessment Tool (EDSAT)
 Results for the Town of Marshfield, 2013, Northeastern
 University Dukakis Center for Urban & Regional Policy
 - Market Potentials Analysis, Town Center Area, Marshfield, 2005, Bonz and Company
- Marshfield Strong Town Profile, date unknown, Strong Towns website

Marshfield Economic Development Plan

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Audience Poll #1: Introduction

- 1A. What is your primary relationship to the Town of Marshfield? (Choose one)
- 1B. Where do you live? (Choose one)
- 1C. Where do you work? (Choose one)
- 1D. What is your age? (Choose one)
- IE. What is your income? (Choose one)
- 1F. What is most important for economic development in Marshfield? (Add key word(s))

Audience Poll #1: Introduction

Please use your phone: (or paper survey)



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1A. What is your primary relationship to the Town of Marshfield? (Choose one)

Resident

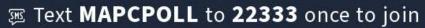
Business owner

Property owner

Work in Marshfield

Visitor/patron

Other/prefer not to answer





1B. Where do you live? (Choose one)

Brant Rock

Downtown

Fieldston

Green Harbor

Marshfield Hills

North Marshfield

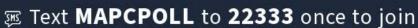
Ocean Bluff

Rexhame

Seaview

West Marshfield

Other/prefer not to answer





1C. Where do you work? (Choose one)

Marshfield

Boston

Weymouth

Braintree

Quincy

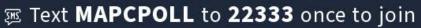
Brockton

Plymouth

Lakeville/Taunton

Cape Cod

Other/prefer not to answer





1D. What is your age? (Choose one)

Under 24

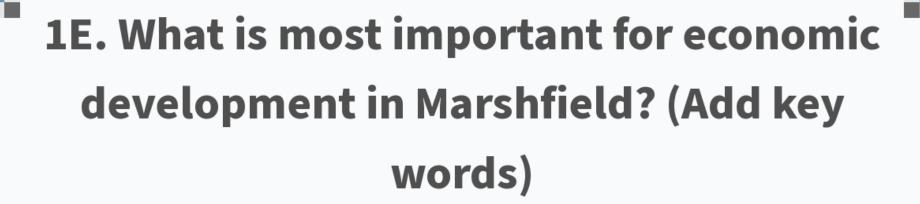
25 to 39

40 to 59

60 to 74

75 and over

Prefer not to answer





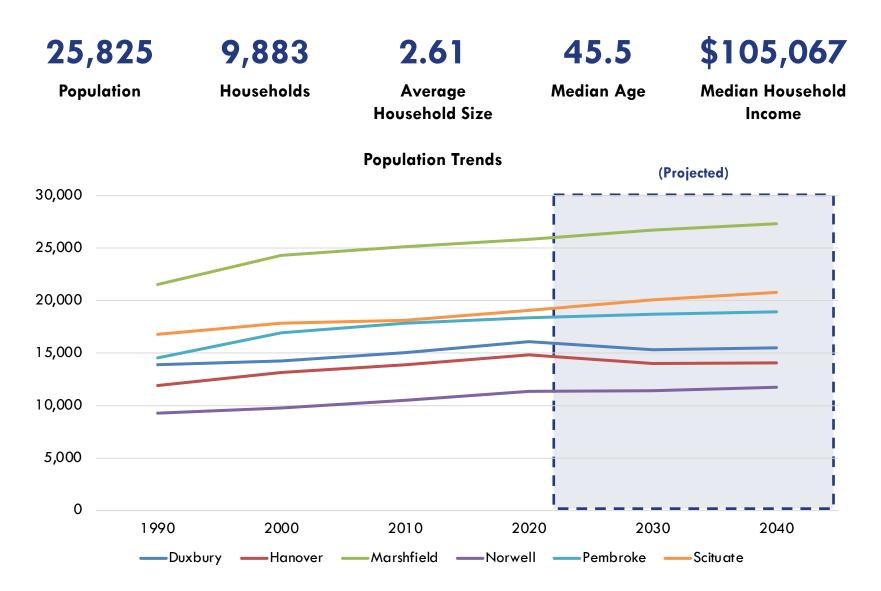
Overview Presentation

Community Workshop

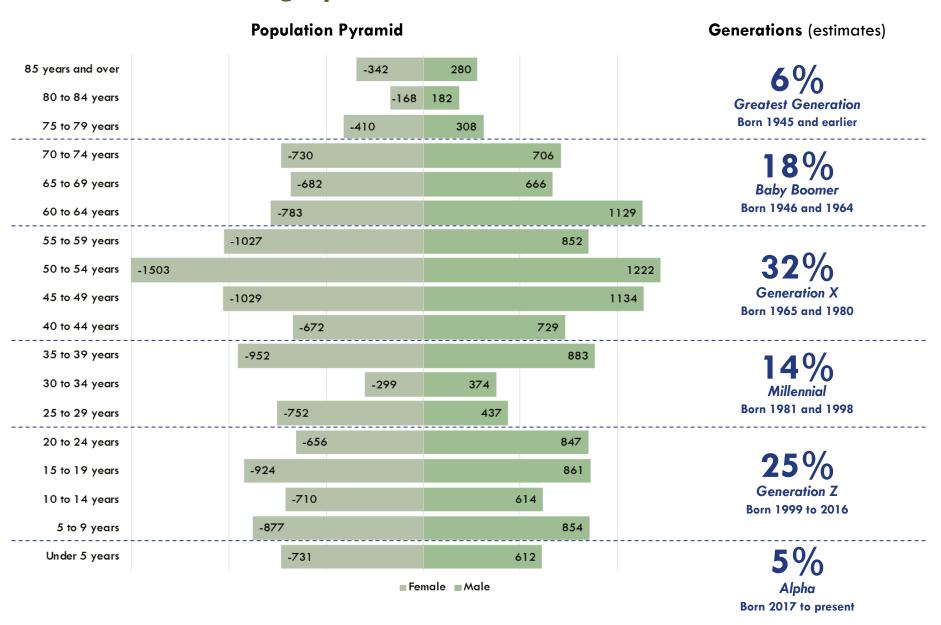
August 17th, 2022

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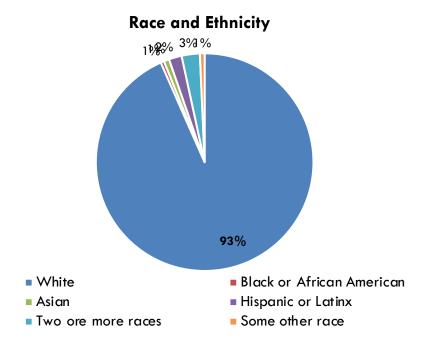
Marshfield's Demographics

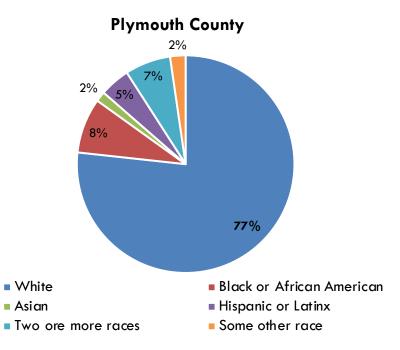


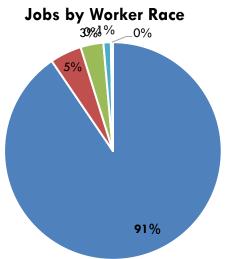
Marshfield's Demographics

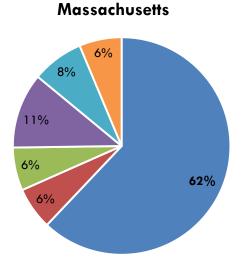


Marshfield's Demographics









Marshfield's Workforce

723Total Businesses

5,894
Average Monthly
Employment (June 2020)

15,043
Total Employed
Labor Force (June 2022)

49.5%
Bachelor's Degree
or higher

3.2%
Unemployment Rate
(June 2022, LMI)

Jobs to Labor Force Ratio

Geography	Labor Force	Jobs	Jobs to Labor Force Ratio
Duxbury	7,729	2,903	0.38
Hanover	7,807	8,374	1.07
Marshfield	15,292	6,439	0.42
Norwell	5,258	9,459	1.80
Pembroke	10,852	6,994	0.64
Scituate	9,747	3,714	0.38

\$105,067

Median Household Income (2020 dollars, 2016-2020 ACS)

\$79,061

Median Disposable Income (2021 estimate, ESRI Business Analyst)

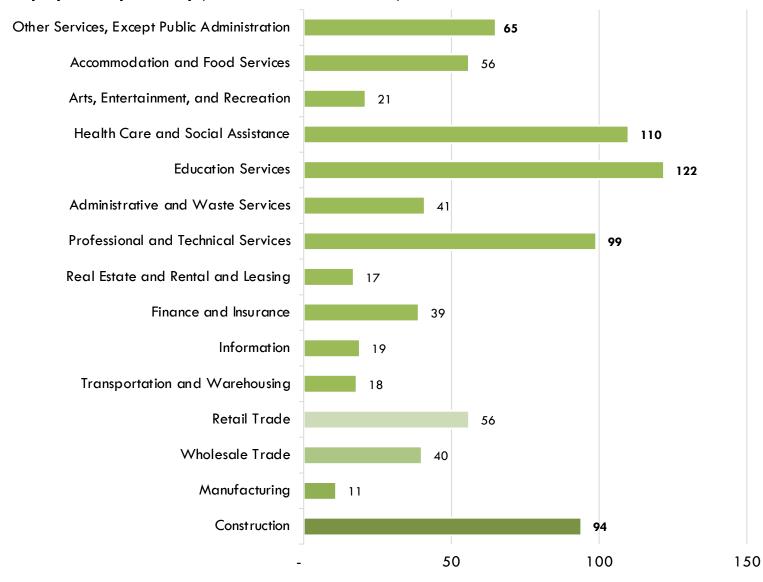
\$48,914

Per Capita Income (2020 dollars, 2016-2020 ACS)

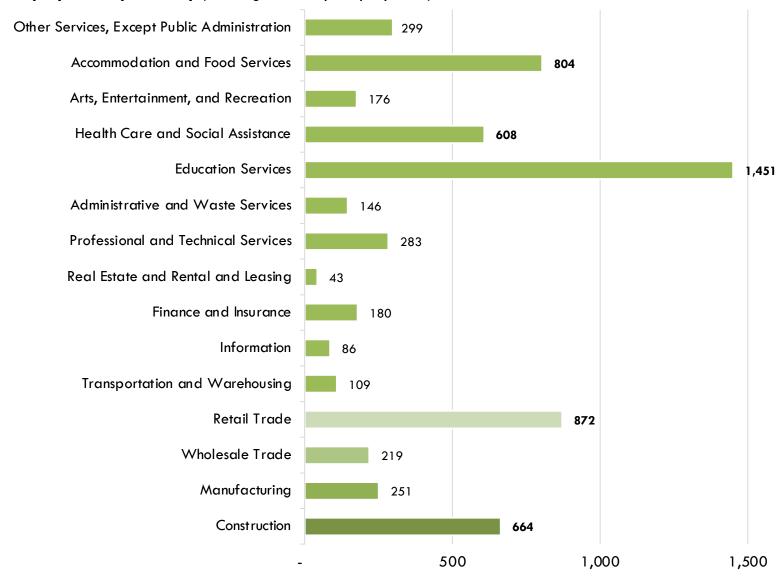
6.7%

Persons in Poverty (2016-2020 ACS)

Employment by Industry (Number of establishments)

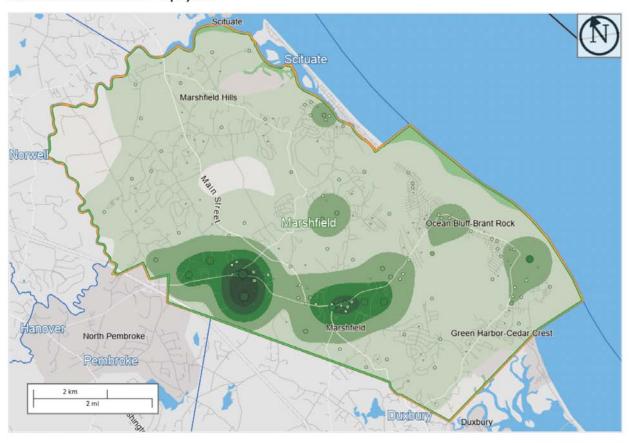


Employment by Industry (Average monthly employment)



Concentration of Employment

Marshfield Concentration of Employment



Map Legend

Job Density [Jobs/Sq. Mile]

Screenshot

- **5 194**
- **195 761**
- **762 1,708**
- **1,709 3,032**
- **3,033 4,736**

Job Count [Jobs/Census Block]

- . 1 3
- . 4 37
- . 38 184
- 185 580
- 581 1,415

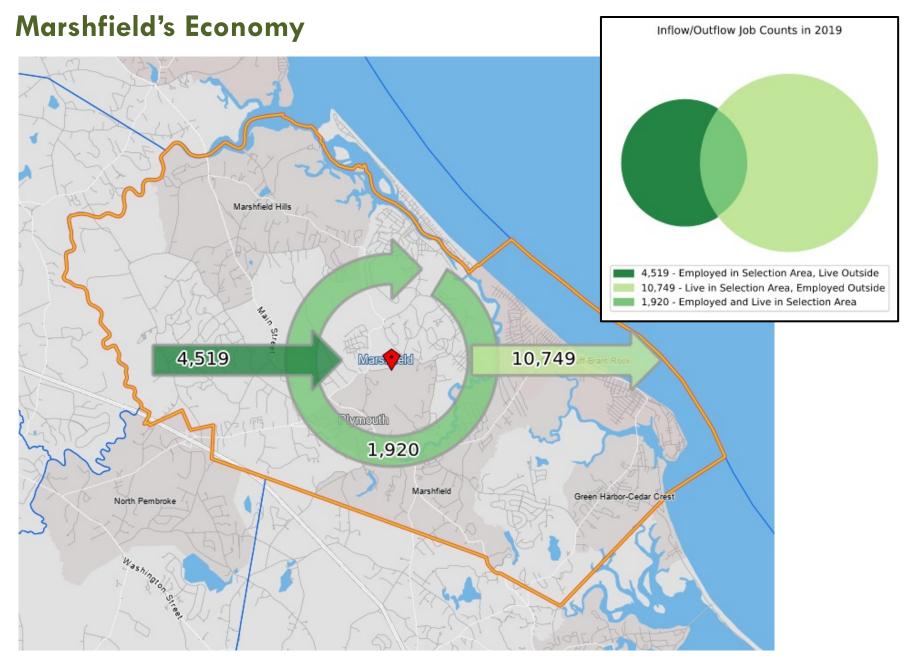
Selection Areas

Manalysis Selection



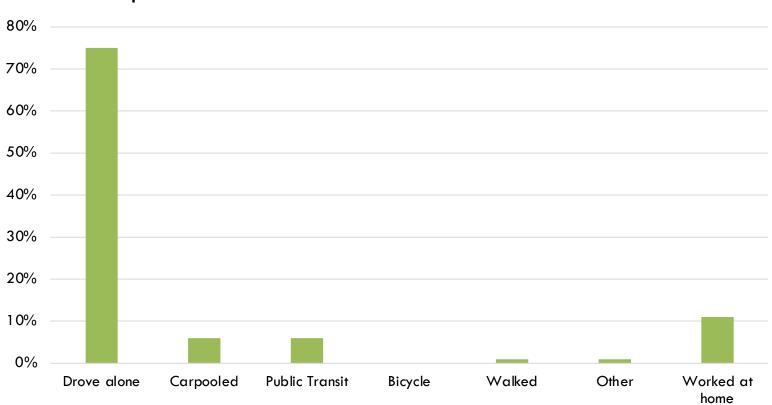
Largest Businesses (By employment)

Business Name	Type of Business	Number of Employees
Road to Responsibility	Retail and Service	472
Roche Brothers	Supermarket	286
Star Market	Supermarket	163
Winslow Woods	Assisted Living Facility	106
Marshfield Country Club	Golf Course	96
Kirwan Surgical	Manufacturer	93
Cask & Flagon	Restaurant	80
Mia Regazza	Restaurant	60
The Grill at Fairview	Restaurant and Inn	50
Marshalls	Retail	48



37.5
Mean travel time to work (minutes)

Means of transportation to work



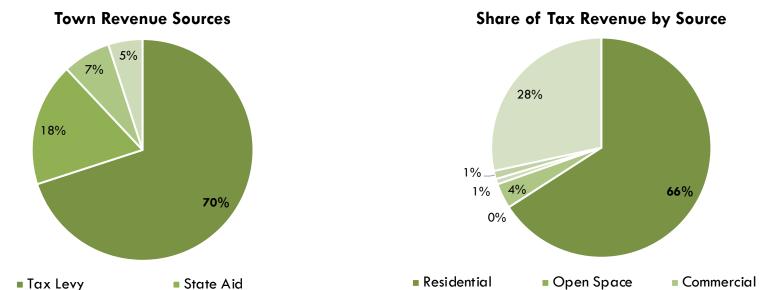
\$7,938
Total Retail Sales per Capita

Retail Gap Analysis

Industry Summary (2017)	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/ Surplus Factor	Number of Potential Businesses
Total Retail Trade and Food and Drink	44-45 , 722	584,872,378	196,782,292	388,090,086	49.6	152
Total Retail Trade	44-45	525,863,717	163,557,250	362,306,467	52.6	99
Total Food and Drink	722	59,008,661	33,225,042	25,783,619	28	53

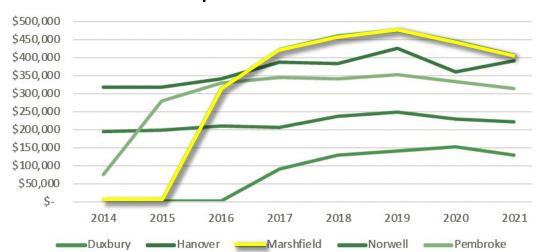
Local Receipts

All Other



Local Options Meals Tax Revenue

Industrial



■ Personal Property ■ Non-Property

Marshfield's Housing

Housing Composition

Geography	1 -unit structures	2-or-more-unit structures
Duxbury	88.2%	11.8%
Hanover	87.8%	11.9%
Marshfield	83.4%	16.6%
Norwell	94.1%	4.9%
Pembroke	87.7%	12.1%
Scituate	91.6%	8.4%

Housing Tenure

Geography	Owner- occupied	Renter- occupied
Duxbury	89.7%	10.3%
Hanover	88.2%	11.8%
Marshfield	81.4%	18.6%
Norwell	91.2%	8.8%
Pembroke	85.5%	14.5%
Scituate	88.6%	11.4%

11,360 Number of Housing Units

8.3%
Subsidized Housing Inventory

\$461,700

Median Value of Owner-occupied
Housing Units (2016-2020)

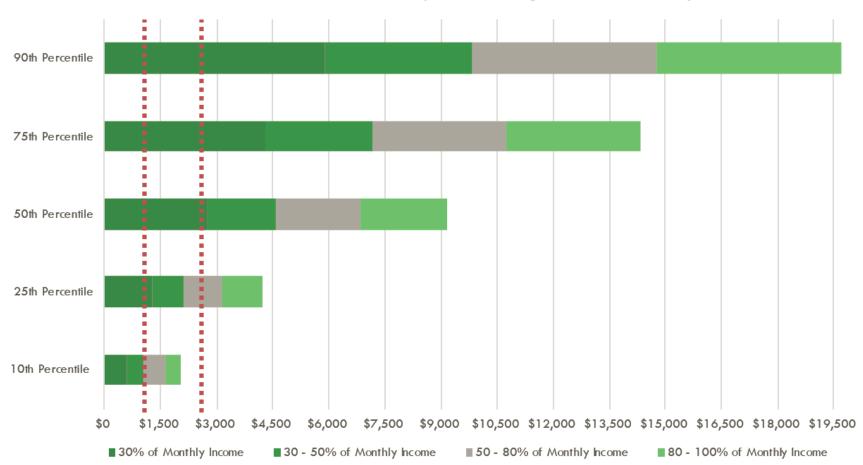
\$2,627
Median Monthly Owner Costs
with Mortgage (2016-2020)

\$1,349 Median Gross Rent (2016-2020)

Marshfield's Housing

Rents and Wages

Median rents for 2 Bedroom compared to wages in Marshfield by Percentile







Opportunities and Constraints

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Audience Poll #2: Opportunities and Constraints

- 2A. What are the **strengths** of Marshfield? (List as many as you can identify)
- 2B. What are the weaknesses of Marshfield?

 (List as many as you can identify)
- 2C. What are the **opportunities** in Marshfield? (List as many as you can identify)
- 2D. What are the **limitations** in Marshfield? (List as many as you can identify)

Audience Poll #2: Opportunities and Constraints

Please use your phone: (or paper survey)



Use Message app

Send new message to:

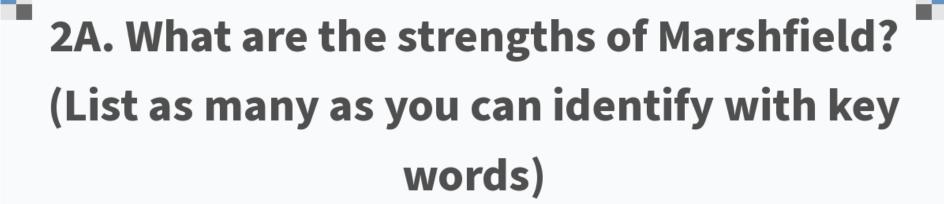
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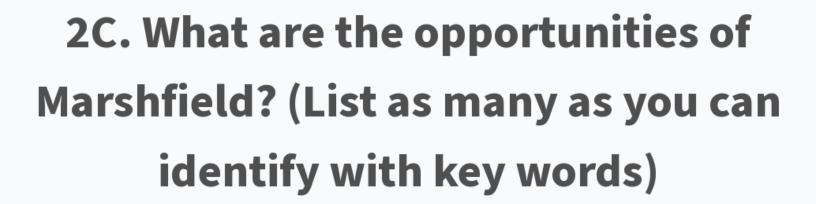
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2B. What are the weaknesses of Marshfield?
(List as many as you can identify with key words)



2D. What are the limitations of Marshfield?
(List as many as you can identify with key words)



Economic Development Vision

Community Workshop

August 17th, 2022

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Audience Poll #3: Economic Development Vision

- 3A. What is most important for the future economy in Marshfield? (Select all that apply)
- 3B. What are the most important area(s) of focus? (Select all that apply)
- 3C. What words would you use to describe your vision for economic development in Marshfield? (Add key words)
- 3D. How close is Marshfield's economy to your ideal vision? (Choose one)

Audience Poll #3: Economic Development Vision

Please use your phone: (or paper survey)



Use Message app

Send new message to:

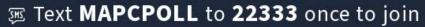
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3A. What is most important for the future economy in Marshfield? (Choose one)

Business districts

Industrial districts

Marinas and harbor

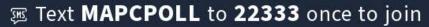
Beaches

Downtown

Commercial corridors

Residential neighborhoods

Other (add thoughts in the chat)





3B. What is the most important area of focus? (Choose one)

Supporting small businesses

Attracting new uses

Supporting the workforce

Attracting new residents

Attracting new employees

Private investment in business districts

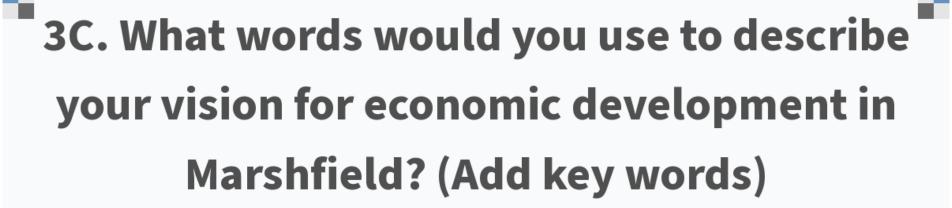
Public investment in infrastructure and streetscape

Supporting water-related uses

Attracting visitors to destinations

Increasing events and amenities

Other (add your thoughts in the chat)





3D. How close is Marshfield's economy to your ideal vision? (Choose one)

Very close

Close

Not close

Not close at all

Previous Vision from the Marshfield Master Plan (2015)

Vision Statement

"Marshfield is and will continue to be a residential beach community. Our primary purpose as a community; within the border context of our region, is to provide a wonderful place for people to grow up, to go to school, to raise a family, to work, to recreate and to retire. While we have many businesses, and we will continue to encourage new businesses, those businesses will be primarily oriented toward meeting the needs of the residents of Marshfield rather than the needs of the broader region. We are a seaside community of homes and local businesses.

There are several qualities that distinguish us from other residential communities. These qualities must be protected if we are to maintain and enhance our community character. Those qualities are the rivers, marshes, beaches, historic structures, historic sites, archaeologically sensitive areas, agricultural areas, rural roads, villages, and open space. If any of these qualities are compromised, essential ingredients of Marshfield's character will be lost. Each must be given attention and stewardship."

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Audience Poll #3: Economic Development Vision

- 3E. How do you feel about this previous vision for economic development in Marshfield? (Choose one)
- 3F. What would you add to update this vision? (Add your thoughts)



3E. How do you feel about this previous vision for economic development in Marshfield? (Choose one)

It is still about right

It needs a few updates

It should be rewritten

Other (add your thoughts in the chat)

3F. What would you add to update this vision? (Add key words)



Economic Development Goals

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Recommendations for Downtown

- Consider financial incentives such as property tax abatement to encourage rehabilitation and redevelopment of downtown buildings for mixed-use.
- Review whether regulations inhibit development of restaurants, nightlife or arts/performance uses that would help activate the downtown during the evening (e.g., updating the parking regulations to encourage more shared parking, limitations on outdoor dining, etc.).
- Create a "gateway" to Marshfield in the Downtown welcoming visitors and engaging civic pride.
- Create Downtown design guidelines for major building renovations, streetscape improvements, new construction, and new signage.
- Continue making improvements to Downtown sidewalks and incorporate streetscape improvements to provide for a more pedestrian-friendly environment.
- Consider designating the downtown area as a Cultural District, which is an area where there is a concentration of cultural facilities, activities, and assets.
- Work with downtown property owners and local artists to install temporary "pop-up" exhibits or public art installations in vacant ground floor retail spaces in order to avoid empty facades that contribute to blighting or a depressing influence.

Recommendations for Enterprise Park

- Rezone the I-1 frontage on Rt. 139 to B-2 so that both sides of Rt. 139 are consistently zoned along that stretch of the road.
- Recruit a hotel with event meeting space and a medical facility to locate in the Enterprise Park area.
- Continue to work with Massasoit Community College to develop the Ocean Campus Center for Marine and Environmental Studies.

Recommendations for Brant Rock

- Create a business improvement district (BID) to help with renovations. BIDs are special districts
 in which property owners vote to initiate, manage and finance supplemental services above
 and beyond the baseline of services already provided by their local city or town
 governments. To finance these services, a special assessment, or common area fee, is levied
 only on property within the district.
- Explore a stormwater management system for the Brant Rock Commercial district that will reduce the chronic flooding during coastal storms.
- Target streetscape improvements that are more resilient to storm damage to improve the
 pedestrian experience and explore whether a small park could be located here.
- Clarify that residential use is allowed on both the second floor and the $\frac{1}{2}$ story above the second floor for mixed-use buildings in the Brant Rock Village Overlay District.

Recommendations for Harbor Management Working Waterfront and Infrastructure

- Ensure that the public infrastructure and shore side arrangements are identified and planned for in terms of current and future needs.
- Develop a branding strategy to promote the Town's local waterfront businesses.
- Allow for opportunities to expand the use of Marshfield's working waterfronts to accommodate new uses (e.g., activities related to the Ocean Campus Center) and the growth of existing uses.
- Evaluate the potential for expanded commercial shellfishing by conducting a stock assessment to determine whether the shellfish population can support a larger commercial fishery.
- Continue to review the Town's permit review process to identify ways in which the process can be made more efficient and streamlined.
- Create a comprehensive marketing plan that enlists local businesses to shape the brand and image of Marshfield.
- Update the Town's website regularly, on a weekly basis if possible, to enhance the Town's image and business profile.
- Explore best practices and innovative solutions to address the infrastructure capacity constraints. For example, the Town could fill gaps in cellular service by leasing Town-owned property to cellular companies.
- Engage state agencies or organizations in marketing the Town, and take advantage of state and local business incentives available through the state and federal governments.
- Support public-private partnerships to provide specific workforce training.

Other Recommendations

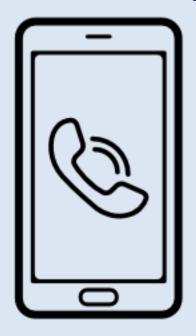
- Consider establishing design guidelines for commercial developments.
- Explore opportunities for creating a regional Transportation Management Association (TMA)
 with neighboring communities and private employers.
- Consider establishing a shuttle service with private employers to the North Scituate commuter rail stop. (A local shuttle between parking and the beaches is being considered).
- Consider rezoning the Town Pier to commercial (B-4) to encourage more maritime/commercial fishing related business along the waterfront.

Audience Poll #4: Economic Development Goals

- 4A. Which previous sets of goals remain most relevant? (Select all that apply)
- 4B. What is missing from the previous sets of goals? (Add key words)
- 4C. What is the most important previous goal? (Select one)

Audience Poll #4: Economic Development Goals

Please use your phone: (or paper survey)



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4A. Which previous set of goals remains most relevant? (Choose one)

Recommendations for Downtown

Recommendations for Enterprise Park

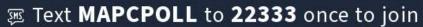
Recommendations for Brant Rock

Recommendations for Harbor Management Working Waterfront and Infrastructure

Other Recommendations

Other (add your thoughts in the chat)

4B. What is missing from the previous sets of goals? (Add key words)





4C. What is the most important previous goal? (Choose one)

Explore financial incentives Improve places and buildings Improve walkability Support cultural activity Identify new uses and community partners Improve infrastructure Improve marketing/branding Support workforce training Encourage more maritime/waterfront uses Other (add your thoughts to the chat)



Other Questions or Comments

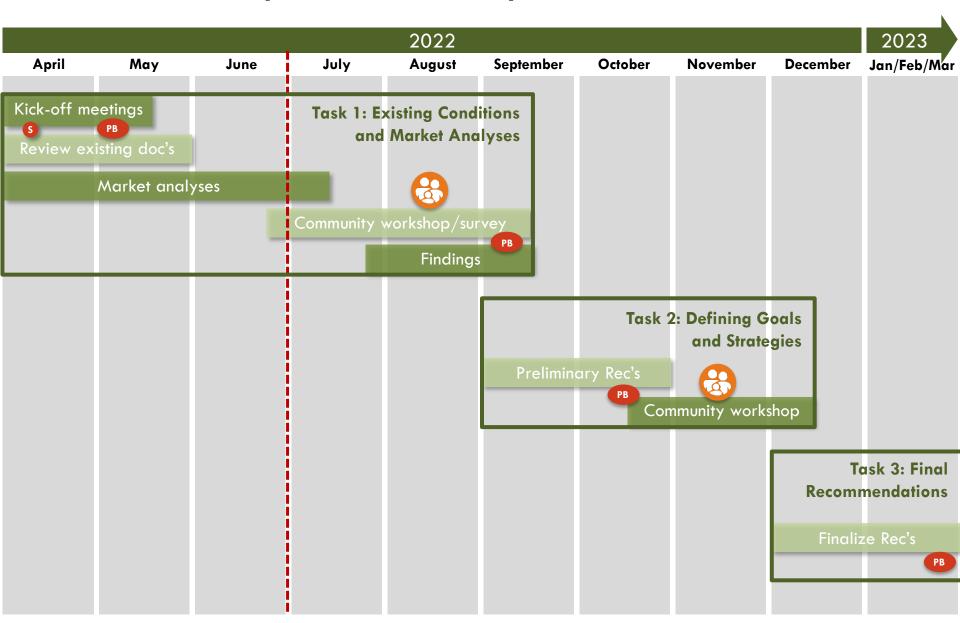
Community Workshop

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Image: marinas.com

Community Workshop | August 17, 2022

Economic Development Plan - Study Timeline



Town of Marshfield

Economic Development Plan

A recording of this presentation will be posted on the Town's website:

https://www.marshfield-ma.gov

An online survey is available to answer the same polling questions asked during the meeting at:

https://bit.ly/Marshfield-EDSurvey

If you would be interested in a follow-up interview, reach

out to me at: ifiala@mapc.org



Town of Marshfield Economic Development Plan

Community Workshop

August 17th, 2022

Image: marinas.com

Community Workshop | August 17, 2022